

The best of both worlds.

Pre-Sales Consultancy

Every successful project begins with careful planning. Getting to know your brand values. Recognising the opportunities ahead. Identifying any obstacles or constraints standing in your way.

Bespoke Design

Research and development is something we do day in, day out. We start with the most advanced technology and equipment, apply our design and engineering expertise. then customise solutions that last.

Project Delivery

Your Hutchison-t Project Manager will be on hand to coordinate your project from start to finish. One dedicated point of contact to keep you up to date every step of the way.

Quality of product is one thing, quality of service is another. At Hutchison-t, we've built our business on the premise of giving our customers the best of both.

System Installation

New-build fit out, comprehensive refurbishment, or phased works to allow business to continue trading as normal. We'll work around your needs.

Aftercare Service

We're renowned for systems and products that last, and do everything in our power to prevent faults from occurring. But in the unlikely event that a problem does arise, we have the aftercare infrastructure in place to minimise your inconvenience.

On-Site Maintenance

Everything we supply comes with a one-year on-site maintenance warranty, so you can feel safe in the knowledge that we've got you covered if anything goes wrong.

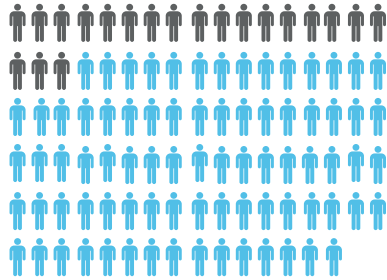
Top 10 reasons to become a Hutchison-t partner.

- 1 Our experienced in-house technical Helpdesk has full access to your service history - solving one fifth of service faults over the phone.
- 2 We never charge for consultations or on-site surveys, whether you sign on the dotted line or not.
- 3 Find a like-for-like product or service for a better price? No problem, we can match it.
- 4 We'll liaise with third party service providers for the duration of your project - it won't cost you a penny or a minute of your time.
- 5 If we provide an end-to-end solution, we assume 100% liability under the terms of our technical design underwriting.

20%
of service
faults resolved
over the phone

**Hutchison-t
Price Match
Guarantee**

12
month onsite
warranty



- 6 Our fully comprehensive Hutchison-t 12 month onsite warranty covers all equipment and installations. We absorb your manufacturer warranties until it runs out, even if your Hutchison-t 12 month onsite cover has expired. Your faulty equipment is *our* problem.
- 7 Complimentary emergency loan equipment from a company-held stock of regular and specialist equipment that will be delivered and installed by a Hutchison-t service engineer...
- 8 ...and if you need a manufacturer replacement, we'll supply the new unit straight away. It's called Advanced Replacement. We'll deal with the manufacturer while you get on with business.
- 9 We're 500% larger than any of our industry competitors and all company staff are directly employed - from our uniformed engineers to the inhouse technical CAD drawing team.
- 10 Every Hutchison-t engineer is a multi-accredited specialist in AV, access control, data and telecoms. Company service vehicles are branded, GPS tracked and fully stocked with parts.



What our customers say about us.

Hutchison-t are problem solvers rather than creators.

Probably the best supplier that we deal with.

As soon as Hutchison-t know it affects members they go the extra mile to make things happen.

Very quick with repairs, phones always answered and they know our club which makes everything so much easier.


Arguably the best contractor we use due to the service, follow-up, speed and on-site team who are really liked across the team.

Service as it should be.

We have a really good relationship with Hutchison-t and we work together for the member experience.



To discuss your partner benefits feel free to contact the team:

 0333 240 7369

 sales@hutchison-t.com

